

EXELIXIS Exelixis 2023 R&D Day: Science & Strategy

Exelixis R&D: Uniquely positioned to drive value creation



Value Creation









Maximize cabozantinib LCM to fuel clinical pipeline expansion

Focus on mCRPC/NET and continued commercial execution in RCC/HCC/DTC

Expand beyond cabozantinib with zanzalintinib, XB002, XL309

Potential for first pivotal read-outs from zanzalintinib and XB002 in core commercial indications

Multiple product launches with broad patient impact across solid tumors

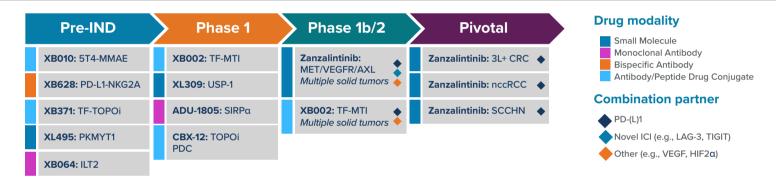
Balanced portfolio of clinically differentiated assets across small molecules and biotherapeutics

2023

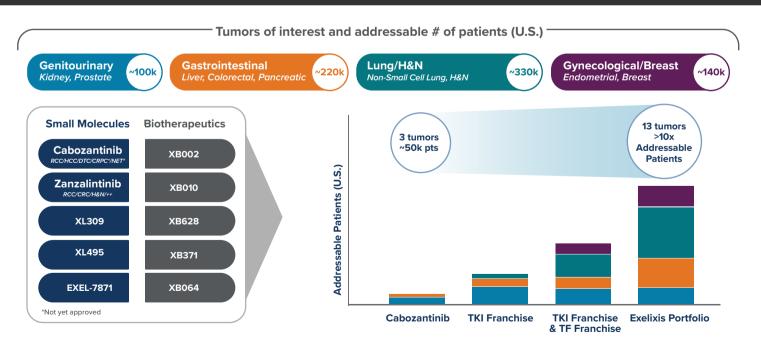
2024-2027

2028+

Exelixis pipeline of differentiated small molecules and biotherapeutics



Exelixis 2030 commercial vision: Multi-product, multi-modal solid tumor portfolio



LCM = life-cycle management

mCRPC = metastatic castration-resistant prostate cancer

NET = neuroendocrine tumors RCC = renal cell carcinoma HCC = hepatocellular carcinoma DTC = differentiated thyroid cancer MMAE = monomethyl auristatin E

PD-(L)1 = programmed cell death protein 1 or programmed death-ligand 1 NKG2A = natural killer cell receptor group 2A

TF = tissue factor

IF = tissue factor
TOPOi = topoisomerase inhibitor
PKMYT1 = protein kinase membrane associated
tyrosine/threonine 1
ILT2 = Ig-like transcript 2

MTI = auristatin-based microtubulin inhibitor USP-1 = ubiquitin specific peptidase 1

SIRPa = signal-regulatory protein alpha PDC = peptide drug conjugate CRC = colorectal carcinoma

nccRCC = non-clear cell renal cell carcinoma

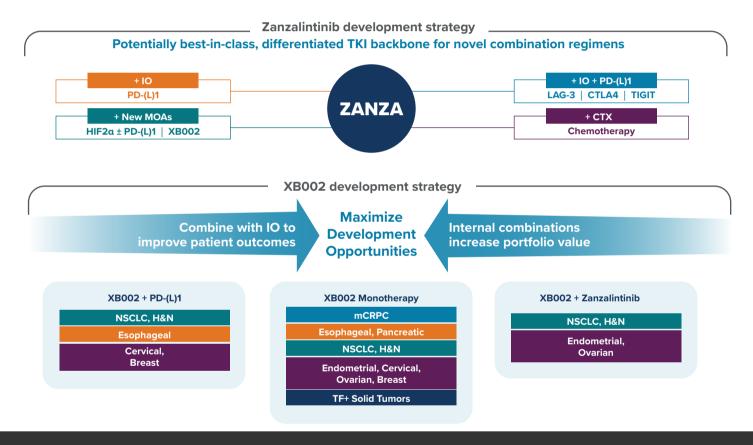
SCCHN = squamous cell carcinoma of head and neck ICI = immune checkpoint inhibitor

LAG-3 = lymphocyte-activation gene 3
TIGIT = T-cell immunoglobulin and ITIM domain
VEGF = vascular endothelial growth factor
HIF2a = hypoxia-inducible factor 2 alpha

H&N = head and neck CRPC = castration-resistant prostate cancer
TKI = tyrosine kinase inhibitor



Build on cabozantinib clinical experience and leverage collaborations to accelerate pipeline development with goal of improving standard of care for patients



Discovering next-generation molecules with best-in-class potential

